

FEDERAL AGENCIES

Specialized Experience in Providing Operational Control for Federal Agency Construction Projects

Clayton M. Graham, president and owner of Opcon, has more than 30 years of highly diverse construction experience with the U.S. Navy, a large general contractor, and in his own private general contracting and development businesses. As a Chief with the Navy Seabees in Iraq, Clay and his team completed more than 300 construction projects, 129 building assessments, and provided base infrastructure maintenance to support 2,600 personnel. As a Project Executive with a large general contractor, Clay managed more than \$75 million of lump sum and long-term contracts with complex projects for public and private clients. As an entrepreneur, Clay managed the complexities of the construction and development process for large, long-term projects. In 2009, Clay created Opcon, an SDVOSB general contracting firm that specializes in the construction of Federal Agency projects.

Opcon has been awarded more than \$75 million in Federal contracts and has completed more than 260 projects for Federal agencies. Nearly 200 of these projects were completed for the U.S. Department of Veterans Affairs during Opcon's first five years in business.

Federal Clients

Federal Aviation Authority (FAA)	Naval Facilities Engineering Command (NAVFAC)	U.S. Air Force (USAF)	U.S. Postal Service (USPS)
General Services Administration (GSA)	U.S. Department of Agriculture (USDA)	U.S. Department of Labor (DOL)	U.S. Department of Veteran Affairs (VA)
National Park Service (NPS)	U.S. Army (ACC & MICC)	U.S. Department of Logistics & Acquisitions (DLA)	

Contracts and Services

General Contracting (Prime Contractor or Sub-Prime)	Job Order Contract (JOC)	Commissioning and Green Building/Smart Building Initiatives	Value Engineering, Constructability and Accelerated Project Delivery
Construction Management	Indefinite Delivery Indefinite Quantity (IDIQ)	Energy Savings Programs	Rapid Mobilization and Material Procurement
Design/Build (Prime or Sub-Prime)	Multiple Award Task Order Contract (MATOC)	Energy Independence & Security Act (EISA) Compliance	
Self-Performance of Specific Trades	Energy Efficiency Upgrades/Retrofits (Lighting, Mechanical)	Facilities Management	

Complex Project Execution

Renovations, Expansions, Additions, New Construction
Hospitals
Commercial and Institutional Buildings
Historic Landmark Restorations/
Renovations
Environmental Protection and Remediation

Self-Performance of Various Trades
Mechanical, Electrical, Plumbing Systems
Retrofits/Replacements
Life Safety, Security and Communications Systems
Energy Savings Programs
Commissioning and Green Building Initiatives

Primary and Secondary NAICS Codes

236220 - Commercial & Institutional Building Construction
237990 - Heavy & Civil Construction

561210 - Facility Support Services

238130 - Framing
238140 - Masonry
238210 - Electrical and Other Wiring Installation
238220 - Plumbing, Heating and Air Conditioning

238320 - Painting and Wallcovering
238350 - Finish Carpentry
238990 - Specialty Trades

Certifications

Architect (AIA - Licensed, State of Illinois)	Infection Control Risk Assessment (ICRA - Construction Institute)	Project Management Professional (PMP - Project Management Institute)	Service Disabled Veteran Owned Small Business (SDVOSB-CVE - Center for Veterans Enterprise, U.S. Department of Veterans Affairs)
Health Care Construction (HCC - American Society of Health Care Engineering)	Leadership in Energy & Environmental Design (LEED AP, LEED Associate - U.S. Green Building Council)	Renovation, Repair & Painting (RRP-Lead Paint Program - U.S. Environmental Protection Agency)	Veterans Business Program (VBP-CMS - State of Illinois Department of Central Management Services)
Certified Professional Estimator (CPE - American Society of Professional Estimators)	Occupational Safety & Health Administration Construction (OSHA 30-Hour, OSHA Outreach Trainer - U.S. Department of Labor)	Safety and Health Requirements Manual (EM385 - U.S. Army Corps of Engineers)	Small Disadvantaged Business (SDB - Self-certified at CCR.gov)

Opcon Facts

- Established in 2009 as an S Corporation in the State of Illinois
- Bonding Capacity: \$5 million per Project and \$10 million Aggregate
- Project Size: \$50,000 to \$6 million
- EMR: .81
- DUNS: 832069632
- CAGE: 5QDA7
- Graduate: GSA Mentor Protégé and VA Mentor Protégé programs
- Top 100 Contractors in the Midwest, 2012 - 2014 (*Engineering News-Record*)
- Gold Step Award for Safety, 2012 - 2014 (Associated Builders and Contractors)
- Service Disabled Veteran Owned Small Business (SDVOSB-CVE - Center for Veterans Enterprise, U.S. Department of Veterans Affairs)

Opcon, Inc.

www.opcon-inc.com

200 Easy Street, Unit E
Carol Stream, IL 60188-2319

Voice: 630-221-1880
Fax: 630-221-1886



Service Disabled Veteran-Owned
Small Business (SDVOSB)
CVE Certified